

Terry C. Hamilton

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SUMMARY

Strong skills and practical experience gained from successful engagements in a wide variety of business environments and consulting roles. Proven ability to initiate, lead and complete full life cycle as well as “need it now” projects. Determined, flexible and creative with a base of skills suited to a variety of roles and responsibilities.

LEADERSHIP Skills

- Hands-on, participatory style driving mentoring, motivation and team growth.
- Focus on continually adopting lessons learned to increase agility and business value of the team.
- Experience managing relationships with clients, within teams and up to “C” level management
- Strong presentation and communication ability, both written and before audiences of any size.
- Flexible and fully capable of rapidly adapting to changing schedules and direction.
- Firm understanding real world business fundamentals supporting a Customer driven attitude.

RECENT EXPERIENCE

Pareto Corporation – Marketing Services [Jan. 2009 – Present]

Solution Architect responsible for support and implementation of client facing applications

- Provide requirements and design for an application framework to cut application delivery times
- Define development standards, testing procedures and tooling to reduce maintenance efforts
- Create and deliver prototype applications to support pre-sales / RFP / RFQ initiatives
- Design Proof Of Concept for product evaluation of third party Assentis product
- Hands on support of many PHP and C# applications and client facing web sites (IIS/Apache)
- Rapidly deliver client facing applications by leveraging open source software packages
- Manage application deployments, server configurations, build and release process
- Support Print On Demand applications integrated with PageFlex and CompuSet print engines

IBM Global Technology Services – Securities Industry Services [July 2006 – Dec. 2008]

Infrastructure Architect responsible for design and roll out of \$20M SOA Infrastructure

- Wide ranging responsibilities including Team Lead, project management, implementation and ops
- Drive interactions between 3rd parties, stakeholders, teams to prioritize business value of work
- One project led using agile methods delivered under forecast by 15 person years (a 75% saving)
- Perform Technical Delivery Assessments to validate operational project requirements
- Contribute practices to "modernize" development, testing and infrastructure delivery
- Define Best Practice design guiding hardware and software inclusion into Enterprise Architecture
- Produce operational models at Conceptual, Specified and Physical stages of roll out
- Guide team of subject matter experts responsible for implementation and support
- Act as focal point for multiple platform and middleware teams contributing to the infrastructure
- Integrate software solutions and components across multiple 4-tier, multi-customer environments
- Virtualized Linux on zSeries with large parts of Tivoli, WebSphere, DB2 and Rational suites

Devlin eBusiness Architects Inc. – Technical Services and Consulting [Feb. 2005 – Apr. 2006]

Managing Director, eBusiness responsible all client facing and internal projects

- Acted as Sr. Architect, setting strategic and tactical directions for the company and for clients
- Manage 50% of company staff (21 tech staff, 2 managers) and budget (\$2M) to profitability
- Guided all aspects of client projects as well as in-house development, QA & operations

- Responsible maintaining the highest standard of internet security in systems
- Assessed outsourcing needs, established relationships with vendors and partners
- Encouraged cross team and department communication to ensure the effective operations
- Ensure the profitability of all projects by ensuring the implementation and usage of selected business management tools and processes
- Defined and implemented technical policies and procedures to effectively support the company
- Implemented server virtualization, cutting servers by ½, raising capacity 3x, enabling DR solution.
- Initiated programs to enhance capabilities by gaining Open Source tools, skills and experience
- Started efforts to move technical and business processes toward Agile Development practices
- Engaged extensively in Sales calls, Client meetings and RFPs for revenue generation
- Gained mindshare and budget to build long term investment in growing Intellectual Property

IBM Global Services – Securities Industry Services [Sept. 2002 – Feb. 2005]

Implementation Architect responsible for design and rollout of Enterprise brokerage services

- Leader of a team creating overall operational architectures, infrastructures and processes
- Manage multi-tier, multi-platform, production, QA & test environments in highly dynamic workplace
- Recommend and manage \$2M hardware investment for rollout of \$20M+ software project
- Wide ranging responsibilities including Team Lead, project management and implementation
- Subject Matter Expert and contact point for management teams, development, QA and operations
- Provide expert guidance, analysis and recommendations for deployment, installation and support
- Mentor departments to meet Best Practices, set Standards & procedures, define requirements
- Initiate efforts for integration, performance and security testing, capacity planning, systems mgmt
- Manage scheduling and workloads for multiple teams across multiple intermixed projects
- Evaluate, select / recommend and implement toolsets to support Service Level Agreements
- Technically diverse WebSphere environment across AIX, Linux, Linux on Z, W2K and z/OS

Devlin Applied Design – New Media Services [July 2001 – May 2002]

Architect / Team Leader responsible for technical implementation of e-business for Lexus Canada

- Create award winning \$1.5M web site with strong corporate branding and personalized user focus
- Technical liaison to client and in-house technical, creative and management teams
- Define and manage procedures for development, QA, implementation, production environments
- Gather and analyze business and technical requirements, establish infrastructures, define and implement application and database architecture and design, manage staff and ongoing development
- Manage a team of WebSphere developers implementing Java / XML / XSL / MQ / DB2 web site
- Inspire cross-discipline team to innovative strategic solutions within limits of budgets and deadlines
- Contribute to creative direction, usability principles, development methods
- Transfer skills to and mentor in-house technical, creative and project management staff

IBM Global Services – Retail & Internet Brokerage Services (ISM) [Oct. 1998 – Dec. 2000]

Lead Developer providing expertise on Internet and development systems

- Build real-time \$4M e-brokerage for Belgian customer using AIX, Apache, DB2, MQ, AS400
- Multifaceted, challenging role leveraging requiring varied technical and business experience
- Guided development efforts and assisted with management of client & team relationships
- Extensive time on-site with client implementing, teaching and defining procedures and policies
- Worked to maintain project scope against pressure from multiple sources
- The Go-To Person for technical; database, core development, web technology
- Involved from system design stage to client site installation and integration; full lifecycle.
- Contributed to infrastructure, architecture and design of other, existing in-house products
- Initiated & led new projects including LDAP, web enabling host access and wireless web access

OTHER POSITIONS

DMR Consulting Y2K Development	TrueSpectra Inc. Product Manager	Cdn Ass. Of Naturopathic Dr. Web Development
Royal Bank of Canada, Ltd. Server Deployment	IBM Education Technical Instructor	Digital Equipment Ltd. Systems Consultant
IBM Canada Ltd. Lead Developer	IBM Canada Ltd. Marketing Program Lead	IBM Manufacturing Info Systems Developer
IBM Laboratory Developer	IBM Laboratory Product Planning	Independent Consulting Diverse clients (retail/hi-tech)

SKILLS

Environments	Tools	Languages	Applications
<ul style="list-style-type: none"> • AIX • Linux on Intel • Linux on zSeries • Windows • VMWARE • Solaris • OS/2 • VM/CMS • MVS/TSO • Token Ring / Ethernet • TCPIP • Samba / NFS / CIFS • Palm • Intel, Mac, Sun 	<ul style="list-style-type: none"> • Apache / IIS • WebSphere v4 / v6 • MQ / Message Broker • Portal, Process Svr • DataPower / WESB • DB2 • MySQL, MS SQL • IBM Directory / LDAP • CVS / SVN • Mantis / Bugzilla • Tivoli Access Mgr • SSL / PKI • WebTrends / Analog • Tivoli/Candle tools • VNC 	<ul style="list-style-type: none"> • PHP • HTML / CSS • JavaScript • Shell / sh / bash • Java / JSP • SQL • REXX • XML • JSON • C • Perl • BASIC / VB • C# 	<ul style="list-style-type: none"> • MS Project / Office • OpenOffice • Lotus Notes • Visio • DemoShield • InstallShield • RoboHelp • PhotoShop / Illustrator • Paint Shop Pro • Dreamweaver • Adobe Acrobat • Flash • Pageflex

Industries

- Brokerage / Securities
- Banking
- IT Services
- Education
- Manufacturing
- Marketing & Sales
- SW Development
- Services Consulting
- Retail
- Health Care

Roles

- Team Leader
- Mentor
- Team Builder
- Project Management
- Architect
- Implementor
- Subject Matter Expert
- Product Evangelist
- Instructor
- Client Management
- Developer

Responsibilities

- Requirements
- Architecture
- Design
- Best Practices
- Security
- Process & Procedures
- Data modelling
- Usability / HCI
- Quality Assurance
- System Lifecycle
- Client Relationships

EDUCATION / CERTIFICATION

Presentations: IBM Centre for Advanced Studies – “Agile for Infrastructure” – Oct. 2007

Recent Training: Process Integration for SOA-enablement

Agile Project Management: Certified ScrumMaster

SEI / Capability Maturity Model (L3)

User Centered Design